

Fiscal Period December	Actuals in M €			Estimates in M €		
	2016	2017	2018	2019	2020	2021
Sales	8 588	9 290	9 093	8 717	8 784	8 893
EBITDA	-	-	-	-	-	-
Operating profit (EBIT)	2 931	3 708	3 741	3 577	3 680	3 819
Pre-Tax Profit (EBT)	2 817	3 771	3 086	2 961	3 003	3 101
Net income	1 806	2 721	2 207	2 155	2 179	2 266
P/E ratio	11,3	9,31	8,74	8,61	8,43	8,12
EPS (€)	1,87	2,89	2,35	2,30	2,35	2,44
Dividend per Share (€)	0,84	1,45	1,45	1,59	1,72	1,85
Yield	3,99%	5,39%	7,06%	8,02%	8,71%	9,35%
Reference price (€)	21.05	26.9	20.54	19.805	19.805	19.805
Announcement Date	02/15/2017 06:00am	02/07/2018 08:49am	02/13/2019 06:00am	-	-	-